

# CASE STUDY

## SAAB, Järfälla - Coor Service Management



SAAB's plant in Järfälla, Sweden, is a forerunner when it comes to energy awareness. Here Coor, which is responsible for property and workplace services, has set up a TV screen at the entrance to the building, making it possible to follow energy consumption throughout the plant. The screen displays the energy consumption at that particular moment, by day and by week.

The plant has also replaced its standard fluorescent lamps with Aura T8 ECO SAVER Long Life: fluorescent lamps that save up to 12 per cent energy and have three times the life of standard fluorescent lamps. Lennart Gehrke, Group Manager Operations at Coor Service Management explains that when they bought ECO SAVER fluorescent lamps for SEK 100,000, an energy saving of SEK 50,000 per year was achieved.

### Reduced maintenance costs with ECO SAVER

SAAB's production plant has high ceilings and the fluorescent lamps are not easily accessible. Thanks to the Long Life light sources, maintenance costs can also be reduced. In this way, both the property owner and the property manager benefit from savings.

"We shared the extra cost involved in choosing Aura's energy-saving fluorescent lamps with an extra long life," comments Lennart Gehrke. "The result is that SAAB gains an energy saving and we avoid having to replace the fluorescent lamps as often."

"Users are very pleased with both the quality and quantity of the light, which means that continuing to use Aura ECO SAVER Long Life light sources instead of standard fluorescent lamps is the obvious choice," explains Taisto Kainulainen, an operations engineer at Coor Service Management.

### Sharing good experiences

The environmental aspect is also important to both Coor and SAAB. SAAB has high ambitions when it comes to reducing energy consumption and environmental impact, and Coor regards helping its customers to fulfil their energy saving and environmental goals as good service. That was the reason for the proposed transition to Aura's ECO SAVER Long Life fluorescent lamps.

Every three months Coor creates a service report that is presented to SAAB, allowing the company to follow up on energy savings, reductions in carbon dioxide emissions and efforts to use less packaging. Within Coor, work is actively continuing to swap experiences of energy saving among various customers in an Energy Network, which will look at the excellent results from SAAB.

### About Aura

Aura supplies Long Life light sources and solutions. With a lifetime that is at least three times longer, you can reduce your maintenance costs and environmental impact by a third. With our T8 Eco Saver and Eco solutions, you can also reduce your energy consumption dramatically, thus reducing your energy costs and carbon footprint further.

